HOCHIKI

World Class Leaders in Fire Detection Since 1918

Authorized Dealer



FireNET Plus®

l@titude

Benefits

- ✓**No Quota – the more you buy the higher the discounts**
- ✓**No Minimum Inventory to Buy**
- ✓**No Costs for Marketing Materials**
- ✓**No Costs for Training**
- ✓**Product distribution available from multiple locations**

Authorized ESDs are not subject to any minimum equipment purchase, nor are they required to purchase demo equipment. There are no monthly or annual dues, and they are not subject to Draconian quotas. The one requirement is attendance of our no-charge Certified Factory Training school.

As an ESD, you will be able to follow your clients wherever they go without concern of arbitrary territory boundaries. However, you must be in a position to service them or you may arrange service for them with a more local Hochiki ESD.

The Hochiki ESD Product Line

Your new product line is robust, and includes our FireNET® and FireNET L@titude® Networkable Fire Alarm Control Panels. You will have access to a full line of input and output devices, detectors, modules, aux power supplies, voice panels; all under the Hochiki name. In addition to a full complement of notification appliances, Hochiki supports four of the most installed NAC protocols. This can be especially helpful when retrofitting a system in a building where a different brand is installed. As a Hochiki ESD you can sell, install, and service a complete fire alarm system from a few points to a multi-building campus network with up to 65,000 points, all at competitive pricing.





Why Become A Hochiki Dealer?

Only Hochiki is in a position to provide you with the technology of American-built smoke detectors utilizing the latest manufacturing techniques and highest QA standards at an ISO-9001 recognized facility. In fact, Hochiki is the very same firm that has made detectors for many of the nation's foremost Fire Alarm providers since the 1970s.

Based on proven technologies, the FireNET® and FireNET L@titude® series of networkable fire alarm systems are ideally suited for medium to large scale projects, having been successfully installed in various sites, including retail, power plants, schools, cultural institutions, military bases and multi-family units.

As an authorized Engineered Systems Dealer (ESD) you will become capable of offering an expandable and networked fire alarm system, in both new and retrofit construction, from 1 to 65,000 points of protection.

The analog FireNET® and FireNET L@titude® product lines are exclusively marketed and sold through Hochiki's Authorized ESD Network and can not be acquired from online marketers, nor are they available via 3rd party wholesale distribution. This means protection for you, your investment, your projects, and your client base. Your specified projects remain yours to control and bid.



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U.S. MANUFACTURING FACILITY

Hochiki America is the original developer of the 2-wire true Digital Intelligent Analog Addressable SLC that is used by many major fire alarm equipment manufacturers today. In fact, Hochiki was the largest OEM provider of smoke detectors in the U.S. throughout the 70s, 80's and 90's

ONLY Hochiki America manufactures detectors and modules here in the United States. All other brand's products are actually from China, Mexico, Taiwan, Philippines, or Europe. That's right, a company with a Japanese name is the only truly American brand!



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INTELLIGENT ADDRESSABLE

Hochiki's Signature addressable product line incorporates a variety of high performance sensors, modules and ancillary devices to increase ease of installation and routine maintenance. Digital Communication Protocol (DCP) applies Hochiki's high integrity communications to link all SLC devices. It is your guarantee of reliable and fast performance.



CONVENTIONAL

Hochiki's extensive industry leading conventional list of products provides solutions for most conventional fire detection applications to its versatility and wide voltage range.



COMPLETE SYSTEM

Our complete system incorporates a full line of flexible fire detection systems which can be configured for any environment.



ERCES – BDA

ERCES is growing 10X the rate (35% - 40%) of Fire Detection. It is simple to add ERCES/BDA to your Product Offering. Companies offering both fire and ERCES are increasingly preferred by GC's and EC's. Additionally, RMR and system recertification can generate 10x more margin after installation.



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